Industry Advisory Council (IAC)

“Keeping CHEST industry supporters informed about CHEST, its members, and its initiatives”

2017 CHEST Industry Advisory Council

OBJECTIVES

The Industry Advisory Council will:

• Serve as a forum for the corporate community and CHEST to discuss key issues and their implications.
• Provide a setting for discussions on technical and business trends that may influence CHEST and corporate strategic planning decisions.
• Provide feedback to CHEST for corporate development and funding opportunities.

GOVERNANCE

• The IAC is an ad hoc committee of CHEST and shall serve at the pleasure of the CHEST Board of Regents.
• The IAC will have a chair and vice chair elected for a 2-year term by the members in good standing of the IAC. The vice chair will serve in the absence of the chair and at the discretion of the IAC will be eligible to serve as the chair upon completion of the 2-year term of the chair. If the vice chair elects not to serve as chair, an official election of a new chair and vice chair will be held.
• If both the chair and vice chair positions are vacated prior to a meeting of the IAC, an election will be conducted by e-mail prior to the meeting to select an interim chair. During the meeting, an election will be held to identify a vice chair to complete the remaining portion of the vacated position.
• The IAC will meet twice per year at the time and place of the CHEST annual meeting and/or at another designated time and site. In order to conduct business, members or alternate members should attend all meetings of the council.
• Actions of the IAC are subject to the approval of the CHEST Board of Regents, The CHEST Foundation Board of Trustees, and the CHEST Enterprises Board of Directors.
• Membership acceptance on the IAC does not imply endorsement of any products or services by CHEST.

MEMBERSHIP BENEFITS

Platinum Membership will entitle your company to all of the benefits of the Silver level PLUS:

• 2017 annual subscription to Clinical Perspectives, a quarterly resource designed for industry. Subscribers will receive detailed quarterly survey reports and a corresponding webinar of KOLs discussing each survey. At year-end a capstone report incorporating findings from all four surveys will be issued.
• Two opportunities per year to place product and/or medical information in CHEST Today and CHEST NewsBrief.
• The opportunity to post up to five clinical trials, during this effective membership period, on the CHEST Clinical Trial web page. The Clinical Trial Registry is a service that helps physicians gain access to information about how to participate in ongoing clinical trials in respiratory disease being conducted by participating pharmaceutical companies. CHEST Clinical-Trials-Registry
• An additional two members to represent your company at IAC meetings.
• Link from the CHEST website to your corporate website.

For New to Platinum level Members:

• Opportunity to survey CHEST membership on a relevant chest medicine topic. Survey to be administered by CHEST, up to 10 questions, 500 physician survey group segmented by specialty and geography of choice.

Gold Membership level will entitle your company to all of the Silver level benefits PLUS:

• 2017 annual subscription to Clinical Perspectives, a quarterly resource designed for industry. Subscribers will receive detailed quarterly survey reports and a corresponding webinar of KOLs discussing each survey. At year-end a capstone report incorporating findings from all four surveys will be issued.
• One opportunity per year to place product and/or medical information in CHEST Today and CHEST NewsBrief.
• Link from the CHEST website to your corporate website.
• The opportunity to post one clinical trial, during this effective membership period, on the CHEST Clinical Trial web page. The Clinical Trial Registry is a service that helps physicians gain access to information on participation in ongoing clinical trials in respiratory disease being conducted by participating pharmaceutical companies. CHEST Clinical-Trials-Registry

Silver Membership level will entitle your company to the following:

• Two BASIC CHEST Memberships including:
  o Online access to the journal CHEST
  o Discounts for courses and products
  o Online access to clinical practice guidelines
  o CHEST Career Connection access
  o Opportunity to join CHEST NetWorks
  o Access to the CHEST e-Community portal online CHEST Member and Leader Directory
• Two meetings, one during CHEST and one at another time and location, to be held in conjunction with CHEST Board meetings.
• Delivery of the daily electronic newsletter CHEST Today. CHEST Today is a digest of the most important news related to chest medicine selected from thousands of sources delivered digitally to CHEST members.
• Delivery of the weekly electronic newsletter CHEST NewsBrief, which contains the latest headlines, and information regarding CHEST projects/programs that may be of interest to industry.
• Online edition of the monthly newspaper CHEST Physician. To view current and previous editions, please visit http://www.chestnet.org/Publications/News-Publications/CHEST-Physician or click here.
• Company recognition on the CHEST website and on signage at the CHEST annual meeting.
• Signage to be displayed at the CHEST annual meeting at each member company’s exhibit area, recognizing each participating company as a member of the IAC.
• A ribbon to be placed on the member’s name badge identifying them as a member of the IAC.
• CHEST annual meeting advanced housing application.
MEMBERSHIP

Membership to the CHEST IAC is open to qualified organizations, corporations, and foundations that support and advance the missions of CHEST and the CHEST Foundation.

Corporations must complete a formal application for membership.

- **Platinum Membership Fee** - $60,000/year/company
- **Gold Membership Fee** - $35,000/year/company
- **Silver Membership Fee** - $15,000/year/company

**Membership fees are based on a calendar year.**

For additional information or an application for membership, contact:

Anna Fernandez  
Business Development Coordinator  
Office: 224/521-9511  
afernandez@chestnet.org

Susan Gripentrog  
Senior Director, Sales and Business Development  
Office: 224/521-9505  
sgripentrog@chestnet.org

American College of Chest Physicians  
2595 Patriot Boulevard  
Glenview, Illinois 60026  
chestnet.org
### OBJECTIVES

The Industry Advisory Council will:

- Serve as a forum for the corporate community and CHEST to discuss key issues and their implications.
- Provide a setting for discussions on technical and business trends that may influence CHEST and corporate strategic planning decisions.
- Provide feedback to CHEST for corporate development and funding opportunities.

<table>
<thead>
<tr>
<th>Company Name: ________________________________</th>
<th>Date: ______________</th>
</tr>
</thead>
</table>

Please provide CHEST with:

1) How company name should appear on future marketing pieces: ________________________________
   (Example: Supported by ________________________________)

2) High resolution company logo to be used on signage and CHEST website.

---

**Please enter person(s) who will be representing your company:**

<table>
<thead>
<tr>
<th>Primary Member</th>
<th>Alternate Member</th>
</tr>
</thead>
<tbody>
<tr>
<td>Title: _________</td>
<td>Title: __________</td>
</tr>
<tr>
<td>Address: __________</td>
<td>Address: __________</td>
</tr>
<tr>
<td>__________________</td>
<td>__________________</td>
</tr>
<tr>
<td>__________________</td>
<td>__________________</td>
</tr>
<tr>
<td>__________________</td>
<td>__________________</td>
</tr>
<tr>
<td>Office Phone: __________</td>
<td>Office Phone: __________</td>
</tr>
<tr>
<td>Fax: __________</td>
<td>Fax: __________</td>
</tr>
<tr>
<td>Mobile Phone: __________</td>
<td>Mobile Phone: __________</td>
</tr>
<tr>
<td>E-mail: __________</td>
<td>E-mail: __________</td>
</tr>
</tbody>
</table>

**MEMBERSHIP LEVEL (Please select one):**

- ☐ Platinum Membership Fee - $60,000/year/company
- ☐ Gold Membership Fee - $35,000/year/company
- ☐ Silver Membership Fee - $15,000/year/company